



TRUSTEES NEWS

Happy New Year!

2018 was a very successful year in many ways and we start 2019 with new opportunities to make a difference for the young people in our local community.

One of the things that didn't go so well in 2018 was our finances. After two years of surplus, we experienced a deficit in our accounts. This was not because our expenditure was out of control, it was more related to the challenge of attracting income from the various charitable trusts that we have relied on in recent years. There is increasing competition out there and it is definitely getting more difficult to raise income in this way.

It costs about £120,000 a year to run Horizons and this does not include any capital purchases (new boats etc.) which are usually supported by separate fund-raising efforts. We are able to produce a reliable budget for annual expenditure – but it's almost impossible to budget for income when we are so dependent on our success rate with grant applications.

So one of our aims for 2019 is to find new ways of attracting *sustainable* income i.e. funds that we can rely on over the longer term. We have some ideas about how to achieve this and would welcome feedback from anyone in the Horizons community who can help us with this strategy.

Andrew Eccleston, Chair of Trustees

100 NUMBERS

This month we asked Kirsty Lewis from Milfield Inspired to draw 100 numbers.



Kirsty with this month's numbers

THE WINNING NUMBERS ARE:

- 92 - £25
- 07 - £15
- 64 - £10

Congratulations to this month's winners. Renew your 100 numbers subscription. If you would like a go its £12 per year, per number the draw takes place every month. Why not set up a Standing Order so that you don't miss out every year. Please call the office if you would like a number or would like information regarding setting up a Standing Order please call 01752 605800.

SANTA SLEIGH

Horizons required help with the Rotary Sleigh night on Wednesday 12th December you didn't disappoint us. A group of 13 staff and volunteers covered almost 4 miles on the annual Christmas street collection, organised by Plymouth Rotary. We were extremely lucky as the rain held off and we all had a lovely time spreading Christmas cheer! We would like to thank you for your help. Hope you all have a wonderful Christmas and a Happy New year.



SALTRAM ROTARY COLLECTING FOR HORIZONS

The Saltram Rotary provided volunteers to collect funds for Horizons outside Sainsbury's at Marsh Mills!

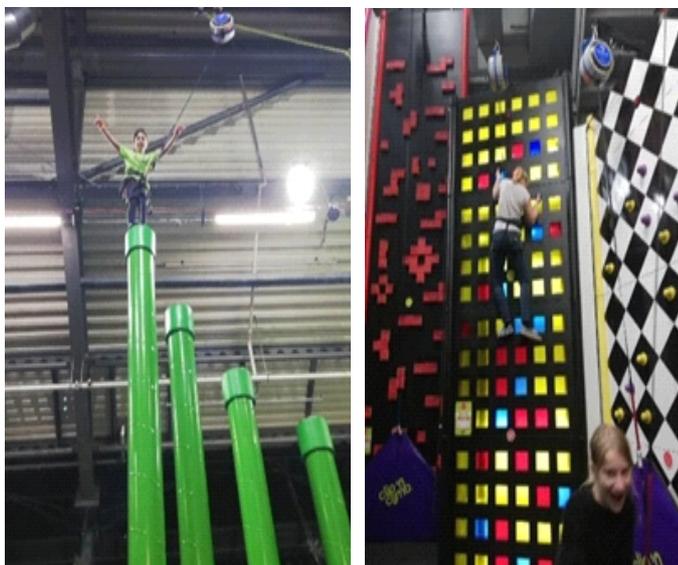


WINTER GROUP

Pizza and game night - On the 6th December, 12 children enjoyed a night of pizza, games and socialising at Horizons HQ. This was a very relaxed evening where the children could catch up with each other and build their social and team building skills. Thank you to Peter and Derek for your super supervising skills!



Clip N' Climb - 12 children enjoyed some high altitude climbing on the 13th December. This was a new activity for Horizons, and everybody seemed to really enjoy the new challenge! There were many different climbing obstacles which meant everybody was able to participate in the activity, no matter what your skill level. Thank you again to Peter and Derek for helping.



EVENTS/FUND-RAISING

UNIVERSITY OF PLYMOUTH VOLUNTEER FAIR

I will be attending the University of Plymouth's Volunteer Fair on Tuesday 12th February to recruit volunteers for the 2019 season.

VOLUNTEER TRAINING

Between now and the start of the season we are looking to arrange some volunteer training sessions.

Please support Horizons by using web based donations, search engines and on-line shopping portals



We are planning to offer the following shore based courses:

RYA Diesel Engine
RYA First Aid
RYA SRC (VHF)
RYA Day Skipper Theory
Sports Coach UK Safeguarding Workshop
Navigation Refresher

Please let us know if you would be interested in any of the courses, or if there is anything else you would find useful and we will see what we can arrange. Once we have the boats in the water we will also run some refresher sessions, some multi-hull training and some First Flights Foiling courses. We will release more info when we have confirmed dates for boats going back in the water.

VOLUNTEER QUESTIONNAIRE

Thank you to everyone who has volunteered with Horizons this year.

Volunteers are key to the success of Horizons and it is vital that Volunteers have the opportunity to feedback on their experiences during the season. In the past we have held formal meetings as a way of generating feedback, but this had limited success. This year we are trying a different approach and would really appreciate it if you would take the time to complete a questionnaire as honestly as possible so we can understand what we can do to support our volunteers.

We can't guarantee to implement every new idea – but it will help us with future planning. You can find the Volunteer Feedback form on the Volunteers section of our website.

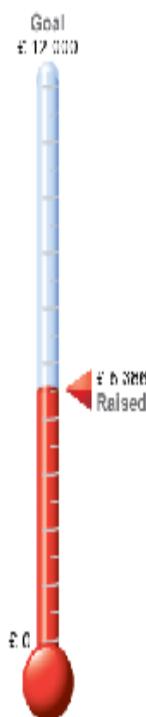
FUND-RAISING PROJECTS

As well as raising money for core funding i.e. running cost etc. We are Fundraising for various equipment projects this year.

MINIBUS APPEAL -

Fund-raising for the minibus is going really well see the thermometer for how well we are doing. We desperately need a new minibus. Lois kicked this off by asking our cadets to help see article below.

POTS OF GOLD - We are still asking our Cadets that wish to help with fund-raising efforts to fill our new 'Pots of Gold' with as much small change that their family and friends can find under the sofa or in any of those hard to reach places. We will be running the competition until the end of the sailing season and a prize will be awarded to the Cadet who manages to raise the most money. All proceeds will go towards the cost of replacing our aging minibus! Even if you are not a Cadet, you can still help by making





donations towards the project. If you would like to be involved, please come and pick up a pot from Lois when you are next in. Watch the progress of this fund-raising campaign in following enews.

JOLLY JACKS RAFFLE

We would like to thank Jolly Jacks at Mayflower Marina for raising money for Horizons to go towards the General running costs.

GRANTS AND DONATIONS

THE PA NICHOLAS CHARITABLE TRUST

We would like to thank the The PA Nicholas Charitable Trust for giving us a grant towards the General running costs.

ROTARY CLUB OF SALTRAM

We would like to thank the Rotary Club of Saltram for raising money for Horizons to go towards the General running costs.

PLYMOUTH AREA PROPERTY PROFESSIONALS ASSOCIATION (PAPPA)

The Plymouth Area Property Professionals Association is a long-established group of local independent businesses that manage everything to do with commercial and domestic property – and they have generously raised funds to support the work of Horizons Plymouth! The folk at PAPPA understand the importance of the work that Horizons Plymouth does with local children. They also support Friends and Families of Special Children – another great local charity.



PAPPA's Ben Dreher and Debbie Lawson present a big cheque to Andrew Eccleston of Horizons